COTTONWOOD PALO VERDE AT SUN LAKES ANNUAL MEETING OF THE MEMBERS 4:00 P.M. San Tan Ballroom MARCH 26, 2025 AGENDA

- 1. Call To Order
- 2. General Manager's Report on the Association
- 3. 2024 Audited Financials
- 4. President's Message
- 5. Capital Plans for 2025
- 6. 2024 Directors Comments
- 7. Thank You to Outgoing Board Members
- 8. Introduction of New Board Members
- 9. Introduction of New Board Officers
- 10. 2025 Directors Comments
- 11. Homeowner Comments
- 12. Adjourn Meeting

SUN LAKES HOMEOWNERS ASSOCIATION #2

Income Statement

December 31, 2024 (Audited)

| | CUF | RRENT MONTH | | YEAR TO DATE | | YEAR TO DATE VARIANCE | | YEAR TO DATE | | YTD Var to Budget | YTD Var to PY | |
|------------------------------------|----------|-------------------|----|----------------------|----------|-----------------------|----------|---------------------|----------|----------------------|---------------|---------------|
| REVENUES: | | ACTUAL | | ACTUAL | | BUDGET | | \$\$\$ | | PRIOR YEAR | %%% | %%% |
| HOA DUES | \$ | 471,070 | \$ | 5,665,586 | \$ | 5,656,921 | \$ | 8,665 | \$ | 4,949,475 | 0.2% | 14.5% |
| RECREATION | | 38,055 | | 299,059 | | 301,865 | | (2,806) | | 294,909 | -0.9% | 1.4% |
| FOOD & BEVERAGE | | 448,383 | | 4,682,277 | | 5,037,136 | | (354,859) | | 4,738,352 | -7.0% | -1.2% |
| GOLF | | 358,460 | | 3,541,874 | | 3,429,300 | | 112,574 | | 3,167,558 | 3.3% | 11.8% |
| MISCELLANEOUS (CARRY FORWARD FUND, | | 12,795 | | 191,075 | | 216,000 | | (24,925) | | 371,073 | -11.5% | -48.5% |
| TRANSFER FEES, INTEREST, ETC) | | | | | | | | - | | | | |
| TOTAL REVENUES | Ś | 1,328,763 | Ś | 14,379,871 | Ś | 14,641,222 | \$ | (261,351) | Ś | 13,521,367 | -1.8% | 6.3% |
| EXPENSES: | | 1,020,700 | _ | 14,075,071 | 7 | 1-10-11,222 | _ | (201,001) | 7 | 15,521,507 | 2.070 | 0.570 |
| | _ | 200 547 | ٠ | 2 24 4 4 7 5 | , | 2 4 2 2 0 5 2 | ٠ | (402.422) | , | 2 260 245 | 0.50/ | 2 40/ |
| ADMINISTRATION (1) RECREATION | \$ | 300,547 37,541 | > | 2,314,175 303,364 | > | 2,132,052 331,790 | \$ | (182,123) 28,426 | > | 2,260,215 333,435 | -8.5% 8.6% | -2.4% 9.0% |
| PATROL | | 40,300 | | 438,410 | | 438,882 | | 28,426 472 | | 435,791 | 0.1% | -0.6% |
| LANDSCAPING | | 90,748 | | 1,123,163 | | 1,215,643 | | 92,480 | | 1,116,138 | 7.6% | -0.6% |
| CUSTODIAL | | 61,070 | | 710,210 | | 747,523 | | 37,313 | | 738,467 | 5.0% | 3.8% |
| FACILITIES | | 57,360 | | 668,600 | | 718,909 | | 50,309 | | 668,411 | 7.0% | 0.0% |
| POOLS | | 34,525 | | 375,629 | | 382,352 | | 6,723 | | 387,725 | 1.8% | 3.1% |
| FOOD & BEVERAGE | | 450,057 | | 4,899,104 | | 5,113,046 | | 213,942 | | 4,973,803 | 4.2% | 1.5% |
| GOLF PROSHOPS & MAINTENANCE | | 270,033 | | 3,392,814 | | 3,560,257 | | 167,443 | | 3,440,400 | 4.7% | 1.4% |
| TOTAL EXPENSES | \$ | 1,342,181 | \$ | 14,225,469 | \$ | 14,640,454 | \$ | 414,985 | \$ | 14,354,385 | 2.8% | 0.9% |
| NET INCOME | \$ | (13,418) | \$ | 154,402 | \$ | 768 | \$ | 153,634 | \$ | (833,018) | 20004.4% | -118.5% |
| PALO VERDE GATE (2) | | | | | | | | | | | | |
| Revenues | \$ | 20,349 | \$ | 260,995 | \$ | 263,174 | | (2,179) | \$ | 249,634 | -0.8% | ` |
| Expenses | | 21,077 | | 256,816 | | 263,942 | | 7,126 | | 258,778 | 2.7% | -0.8% |
| NET INCOME | | (728) | | 4,179 | | (768) | | 4,947 | | (9,144) | -2.3% | 145.7% |
| DEPRECIATION EXPENSE (3) | Ś | 1,128,121 | \$ | 1,908,121 | \$ | 1,954,887 | \$ | 46,766 | Ś | 842,789 | 2.4% | |
| CONSOLIDATED NET INCOME | \$ | (1,142,267) | _ | (1,749,540) | _ | (1,954,887) | Ė | , | \$ | (1,684,951) | 10.5% | -3.8% |
| | <u> </u> | <u> </u> | | , , | <u> </u> | , , | <u> </u> | | <u> </u> | | | |

Special Funds December 31, 2024

Palo Verde

Capital

| | Reserve | | provement | Gate | | |
|--------------------------------|-----------------|----|-----------|------|----------|--|
| | Fund (1) | | Fund (2) | | Fund (3) | |
| Fund Balance January 1, 2024 | \$ 5,962,076 | \$ | 672,170 | \$ | 3,482 | |
| Additions from Dues, Fees, etc | 1,526,843 | | 150,000 | | | |
| Cell Tower Income | 247,962 | | - | | | |
| Interest Earned | 258,636 | | 21,976 | | | |
| Expenditures for: | | | | | | |
| Golf Courses & Equipment | (507,023) | | | | | |
| HOA-Several Items | (239,784) | | (147,872) | | | |
| Fund Balance December 31, 2024 | \$ 7,248,710 | \$ | 696,274 | \$ | 3,482 | |
| | | | | | | |

Capital

| Capital | Capital | | | | | |
|-------------|-------------|--|--|--|--|--|
| Reserve | Reserve | | | | | |
| Fund | Fund | | | | | |
| | | | | | | |
| Home Sales | Home Sales | | | | | |
| 217 | 145 | | | | | |
| | | | | | | |
| \$ 3,500 | \$ 1,500 | | | | | |
| 759,500 | 217,500 | | | | | |
| YTD | APRIL 1ST | | | | | |

Notes:

- (1) Funds set aside to replace worn out equipment, building parts, etc.
- (2) Funds set aside to improve and/or add to existing facilities.
- (3) Funds set aside to replace worn out parts and improve the PV gate (funding from PV residents only).

Number of homes sold in December 2024 was 16. December 2024 YTD totaled 217 resulting in revenue of \$998,000 YTD 2024 (\$4,599 Ave)

Number of homes sold in December 2023 was 17. December 2023 YTD totaled 224 resulting in revenue of \$582,250 YTD (\$2,599 Ave)